

# Business Services

The background of the page features a large, abstract graphic. It consists of two large, overlapping teal-colored circles. The areas within these circles that are not covered by the other circle are filled with a dark grey background and a pattern of small, light grey dots of varying sizes, creating a halftone or stippled effect.



# Contents

<b>4</b>	Introduction
<b>5</b>	Our mission and values
<b>5</b>	Meet the team
<b>6</b>	Our campuses
<b>8</b>	Work experience and placements
<b>10</b>	Apprenticeships
<b>12</b>	Distance Learning
<b>14</b>	National Employer Training
<b>16</b>	Transafe Training
<b>18</b>	Community Learning Centres
<b>20</b>	Become an employer partner
<b>21</b>	Who we work with
<b>22</b>	Host your next event

# Let's shape the future.

**As one of England's largest providers of further and higher education, we have a rich history of developing innovative training and education solutions for communities across Lincolnshire, Yorkshire, and the Humber. Many of our business services provide for those further afield, with connections to organisations across the UK.**

We're excited to work with dynamic and revolutionary businesses that want to shape the future of education and build lasting pathways for the next generation of workers.

Whether you are looking to secure your talent pipeline by engaging with further and higher education learners or want to nurture and advance the skills of your existing workforce, we're ready to create new opportunities through the collaborative development of programmes, projects, and partnerships.

Please take a look through our business services offer to see how we can support you and your business. Our incredible teams are always on hand to answer your questions.

We look forward to working with you.

## **Katie Wheeldon**

Group Vice Principal for Strategy  
and Business Development

# Our vision, mission and values

## Vision

Enriching lives through excellent education, community collaboration, and employment opportunities.

## Mission

Providing inclusive education which inspires, equips, and empowers.

## Values

- Respect
- Ambition
- Inclusiveness
- Sustainability

## Meet the team

### Katie Wheeldon

---

Group Vice Principal for Strategy and Business Development

T: 07384 834788

E: [wheeldonk@tecpartnership.ac.uk](mailto:wheeldonk@tecpartnership.ac.uk)

### Chloe Tate

---

Executive Director for Business Engagement

T: 01472 311222

E: [tatec@grimsby.ac.uk](mailto:tatec@grimsby.ac.uk)



# Our campuses

## Scarborough TEC

Scarborough TEC, Filey Road, Scarborough,  
North Yorkshire, YO11 3AZ

## East Riding College

### BEVERLEY CAMPUS

Flemingate Centre, Armstrong Way, Beverley,  
East Riding of Yorkshire, HU17 0GH

### BRIDLINGTON CAMPUS

St Mary's Walk, Bridlington,  
East Riding of Yorkshire, YO16 7JW

### HULL SITE

St James Centre, 24-30 St James Street,  
Hessle Road, Hull, HU3 2DH

## Grimsby Institute & University Centre Grimsby

Grimsby Institute, Nuns Corner, Grimsby, North  
East Lincolnshire, DN34 5BQ

## Skegness TEC

Heath Road, Skegness, Lincolnshire, PE25 3SY

## MODAL Training Centre

### TRANSFAE TRAINING

Modal Training Centre, Middleplatt Road,  
Immingham, North East Lincolnshire, DN40 1FN

## National Employer Training

### DONCASTER

Doncaster Learning Centre, 1A Kings Mews,  
Frances Street, Doncaster, DN1 1JB

### GRIMSBY

Grimsby Learning Centre, Osborne Street,  
Grimsby, DN31 1EY

### NOTTINGHAM

St Nicholas Court, Castle Gate,  
Nottingham, NG1 7AR



DONCASTER



NOTTINGHAM



SCARBOROUGH

**Scarborough**  
**TEC**  
Training  
Education  
Careers

BRIDLINGTON

**East Riding College**

BEVERLEY

HULL

**MODAL**  
TRAINING CENTRE

**Transafe**  
Training

IMMINGHAM

GRIMSBY



Grimsby  
Institute



University Centre  
Grimsby

SKEGNESS

**Skegness**  
**TEC**  
Training  
Education  
Careers



# Work experience and placements

Work experience gives young people **insight into industries** related to their course of study.

WORK  
EXPERIENCE

INTEGRATE  
WITH TEAM

APPRENTICESHIP  
OR JOB OFFER

With mandatory work experience and placements being a critical cornerstone of modern education, employers now have the opportunity to form and shape the future workforce. Taking on a student for work experience or as a long-term placement gives valuable experience to the young person, allowing them insight into the working world and supporting the growth of local talent.

Your organisation can significantly benefit from introducing young people into the workplace:



A young person can bring new, fresh ideas to the business.



Placements assist the community and enhance environmental, social, and governance contributions.



Mentorship develops your current staff by improving management skills and offering new responsibilities.

Our work experience and placement team will collaborate with you as the employer. We'll meet with you to discuss and analyse your business needs and then match you with a student from our current cohort based on personality, aspirations, and course content. You can meet with the student before they start, and we'll ensure the student is prepped for the workplace. Our team will be on hand throughout the process, conducting regular visits to ensure the placement works for both you and the learner.

We seek placement opportunities across various sectors and industries, including hair and beauty, construction, digital marketing, and more. There's no obligation to offer a permanent job at the end of the placement, so please get in touch to discuss hosting a learner in your workplace.





## Meet the team

**Call us on**  
**01472 927062**

### Tia Campbell

---

Employment Engagement Manager

E: [campbellt@grimsby.ac.uk](mailto:campbellt@grimsby.ac.uk)

### JACK HODGSON

T-Level Engineering with AB Graphics  
International Ltd

Jack was involved in the production line throughout his placement, building assemblies both mechanically and electrically to completion. He also spent time in the CAD office, getting a better understanding of digital schematics that could be applied in the assembly process.

*"Jack has been able to reach a level that we would expect from a first-year apprentice. He can work by himself or in a group without much guidance. We have no doubt that Jack would succeed in an engineering apprenticeship if he decided to pursue one."*

AB Graphics International found that they were offering a willing and enthusiastic team member. They reported better productivity, allowing more assembly work to be undertaken, with the added benefit of early talent spotting. As a direct result of his T-Level work placement, the company encouraged Jack to apply for an apprenticeship.

## 02

# Apprenticeships

An apprenticeship is a **job with training** that offers businesses skilled workers for the future.

## 74%

**of employers have said apprenticeships helped them improve the quality of their product or service.**

Helping to support skills shortages within your organisation, hiring an apprentice allows you to train and develop someone to suit your business operations while providing a key opportunity for learning. Training individuals with essential industry skills in this way will future-proof your talent pipeline and ensure success in business continuity. In turn, apprenticeships can, therefore, improve staff retention rates and staff satisfaction.

## 78%

**of employers said apprenticeships helped them improve productivity in the workplace.**

Apprenticeships offer flexibility to both the apprentice and you as the employer, allowing the apprentice to gain an industry-recognised certificate while performing critical workplace tasks. Each apprenticeship duration varies depending upon the qualification; however, we will work with you to tailor learning around your business needs. Our apprenticeships are delivered in a variety of different models, from wholly within the workplace to attendance at college for a day or a block period of time.

## 93%

**of all apprentices remain employed at the end of their apprenticeship.**

Apprenticeships are for both new recruits and existing members of staff. We offer a free recruitment and matching service to help support you in identifying new recruits. Our apprenticeship offering covers a wide range of industries and sectors, including hospitality, engineering, construction, and childcare.



## ASHLEY WARD

Level 3 Maintenance & Operations Engineering Technician Apprenticeship with Bee Health Ltd

Ashley Ward previously worked for Bee Health as a production operator but was keen to progress his career in engineering. Therefore, he started an HNC apprenticeship route with the company to gain new skills and knowledge through college learning, enabling him to become a valued engineering team member.

*"Ashley is a respected member of the engineering team; he's always happy to help and get involved and has developed a strong working relationship across all departments he works with."*

*Ashley is due to finish his apprenticeship very shortly. Upon completion, he will be promoted to a full engineer and allocated his own specific areas in the business to specialise in. His background knowledge as an operator, along with the skills and knowledge provided throughout his apprenticeship, has enabled him to progress to a fully independent, fully contributing engineer in just over 12 months."*

## Meet the team

### Kevin Goodger

---

Group Executive Director of Apprenticeships

E: [goodgerk@tecpartnership.ac.uk](mailto:goodgerk@tecpartnership.ac.uk)

### Laura Shakespeare

---

Apprenticeship Operations Manager - Beverley & Hull

T: 01262 455132

E: [shakespearel@eastridingcollege.ac.uk](mailto:shakespearel@eastridingcollege.ac.uk)

### Nick Marshall

---

Apprenticeship Operations Manager - Grimsby & Skegness

T: 01472 927556

E: [marshallni@grimsby.ac.uk](mailto:marshallni@grimsby.ac.uk)

### Alex Foster

---

Apprenticeship Operations Manager - Scarborough & Bridlington

T: 01482 390988

E: [fosteralex@eastridingcollege.ac.uk](mailto:fosteralex@eastridingcollege.ac.uk)



# Distance Learning

Distance Learning allows working professionals to **learn where and when they want**, fitting their personal development around your business needs.



## Develop professional skills

We offer a wide range of accredited Level 1, 2 & 3 courses appropriate for a variety of sectors, including business, hospitality, and health and social care. From mental health awareness to the principles of customer service, our courses are designed to give individuals the essential skills and knowledge they need to succeed in the workplace.



## Improve career prospects

Your employees can enrol themselves any time throughout the year and there are no deadlines for applications. With no requirement to attend classes in person, they'll have the option of completing postal workbooks or an online course and only need to commit to a minimum of four hours a week to study.



## Choice and flexibility

Our Level 1 and 2 courses are government-funded (subject to learner eligibility and changes in government funding), meaning there is no cost to your employee or your business. There is a cost for those wanting to progress to Level 3; however, funding options are available. Get in touch to find out more.



## Meet the team

### Katie Nicholson

---

Group Distance Learning Manager

T: 01723 356288

E: [nicholsonk@scarboroughtec.ac.uk](mailto:nicholsonk@scarboroughtec.ac.uk)

### Maria Burchell

---

Distance Learning Coordinator

T: 01472 907051

E: [burchellm@grimsby.ac.uk](mailto:burchellm@grimsby.ac.uk)

“I really enjoyed the two courses I have taken, and I am already thinking of doing another. I recommend you to anyone who sits still for more than five minutes, and so far, three of my colleagues are taking Distance Learning courses!”

GEMMA DOUGHTY

Kings Lynn – Level 2 Information, Advice or Guidance





# National Employer Training

NET specialises in **sector-specific training, education, and recruitment.**

**80%**  
**of our learners**  
**progress into work.**

**200+**  
**employers have**  
**used our services.**

**11k**  
**qualifications are**  
**gained per year.**

We train and source potential employees FREE of charge, giving them the essential skills and qualifications needed to fit your vacancy requirements. We'll prepare them for interviews, pre-screen your candidates, and provide bespoke recruitment and selection support at no cost to your business. Get in touch to find out more!

Our Level 2 & 3 training courses help small and medium-sized employers speed up growth plans and allow larger corporations to upskill an existing workforce via Skills Bootcamps, assessor lead training, and distance learning. By getting to know your business from the inside out, we'll help you create individual training plans, identify skill gaps, and formulate flexible solutions for your workplace.

NET provides training for a wide range of sectors and industries. We offer a variety of courses at a competitive cost. From manual handling and fire safety to conflict management and customer service, we offer holistic training solutions designed with your operations in mind.

Commercial training courses are delivered with support from an assessor and are bespoke to your business needs. They could be delivered through face-to-face drop-in sessions at your workplace, remote learning, or full classroom delivery.





ONYX has been thrilled to participate in the National Employer Training SIA Door Supervisor courses. Engaging with learners at the beginning of their journey into the security industry has been incredibly rewarding. It allows us to address their questions directly and foster a deeper understanding of the industry, which is invaluable for both the learners and ONYX as an employer.

This interaction helps learners feel more confident and informed and allows ONYX to build a strong connection with potential future employees.”

**JIM CLAFFEY**

Director

## Meet the team

**Call us on**  
**0800 953 0434**

### **Jamie Green**

Executive director of NET

E: [greenj@nationalemployertraining.co.uk](mailto:greenj@nationalemployertraining.co.uk)

### **Emma Mork**

Regional Manager  
(Lincolnshire & Humber)

E: [morke@nationalemployertraining.co.uk](mailto:morke@nationalemployertraining.co.uk)

### **Christopher Dempsey**

Regional Manager (Nottingham)

E: [dempseyc@nationalemployertraining.co.uk](mailto:dempseyc@nationalemployertraining.co.uk)

## **Lincolnshire**

### **Vicki Daly**

Business Development Consultant

E: [dalyv@nationalemployertraining.co.uk](mailto:dalyv@nationalemployertraining.co.uk)

### **Melissa Shaw**

Group Skills Bootcamp Manager

E: [shawm@nationalemployertraining.co.uk](mailto:shawm@nationalemployertraining.co.uk)

## **Yorkshire & Nottinghamshire**

### **Caroline Gair**

Business Development Consultant

E: [gairc@nationalemployertraining.co.uk](mailto:gairc@nationalemployertraining.co.uk)

### **Karen Vickers**

Business Development Executive

E: [vickersk@nationalemployertraining.co.uk](mailto:vickersk@nationalemployertraining.co.uk)



# Transafe Training

Transafe Training delivers a wide range of **specialist driver, logistics, and health & safety courses.**



## Driver training

We have a variety of short courses for businesses requiring the development of health, safety, and leadership skills. Our offering includes LGV licence acquisition, ADR driver training, health & safety courses, and more! These programmes are perfect for upskilling drivers, logistics administrators, transport managers, and health & safety staff, supervisors, and managers.



## Health & safety

Alongside our extensive catalogue of courses, we also create fully bespoke training programmes, working collaboratively with you to ensure the course meets your organisation's business needs. This approach provides unique training and development, which boosts productivity and supports staff retention.



## Transport management

All our training is delivered by experienced trainers who have the flexibility to provide courses from either our dedicated training centre in Immingham or on your business premises. As a provider of national Skills Bootcamps in logistics and health & safety, we may be able to support your business with funding for training – get in touch to find out more.





## Contact us

Call us on  
**01469 577656**  
or email  
[enquiries@transafetraining.co.uk](mailto:enquiries@transafetraining.co.uk)

## Our most popular courses

- LGV driver training
- ADR driver training
- CCNSG Safety passport
- ISOH Managing safely
- NEBOSH Occupational safety & health

# Community Learning Centres

Our Community Learning Centres deliver a variety of fully funded programmes, including **maths, English, and IT.**



Many employed workers come to our learning centres independently to upskill with accredited Level 1 & 2 qualifications. From upskilling in Maths and English to conflict management and understanding leadership, these courses develop professionals and provide vital workplace skills.



We offer a range of flexible learning plans, meaning the pace of learning is entirely up to the individual. Our centres are open on evenings and Saturdays so that your employees can learn at a time that takes into account your business needs and fits around working hours. Better yet, our courses are also free of charge to the learner (subject to eligibility criteria).



Encourage your employees to enquire about our qualifications. Promoting professional development means your business will ultimately benefit from a more skilled workforce, your employees will be up to date with industry trends and technologies, and you'll likely see a reduction in employee turnover.





## Contact us

**Lynn Watkin**

---

Learning Centre Coordinator

T: 01472 340946

E: [learningcentres@grimsby.ac.uk](mailto:learningcentres@grimsby.ac.uk)

## Our most popular courses

- Introduction to digital skills
- Introduction to Excel and Office 365
- Solving problems and making decisions
- Leading and motivating a team
- Performance management
- Conflict management

# Become an employer partner

**In these modern times, those new to the workplace need far more than just the right qualifications.**

Work experience, networking skills, and industry insights are all essential to developing a well-rounded employee. We're dedicated to collaborating with employers to train the next workforce. The incoming generation needs a clear pathway from learner to worker, and this is your opportunity to help shape this essential talent pipeline. By joining our network of employer partners, you'll make a clear commitment to champion careers of the future.

## **To become an employer partner, we ask that you:**

- Attend our employer advisory groups
- Host at least one placement or apprenticeship
- Host one industry insight talk per year for our students
- Support and act as an advocate for TECP Ambition 2030
- Support our curriculum planning by meeting termly with a head of area to advise on course content

## **In return, we'll give your organisation:**

- One meal per year at one of our on-site restaurants for you and your team
- Access to free CPD training through NET or Distance Learning
- Discount on premises hire or usage for community activities
- A dedicated account manager and recruitment service
- Invitations to two networking events per year
- 10% discount on commercial training

The TEC Partnership works with over 1,200 employers, facilitates over 2,500 work placements, and trains over 1,400 apprentices. This partnership scheme rewards our most dedicated employers and thanks those who have supported us for many years.

**For information on how to become an employer partner, please contact**  
**Chloe Tate** on **01472 311222** or email [tatec@grimsby.ac.uk](mailto:tatec@grimsby.ac.uk)

## Who we've worked with:



YMCA HUMBER



# Host your **next event** with the **TEC Partnership!**

We have campuses throughout Lincolnshire and Yorkshire, with a wide range of unique spaces perfect for your business events.

- ✓ Local venues
- ✓ Unique spaces
- ✓ Food & drink packages

Get in touch to find out more!

Call **01472 311222 (Option 5)**

Or email **[business.services@tecpartnership.ac.uk](mailto:business.services@tecpartnership.ac.uk)**





## Contact the business engagement team

### Emma Durham

---

Business Engagement Manager

T: 01472 311222

E: [durhame@grimsby.ac.uk](mailto:durhame@grimsby.ac.uk)

### Lincolnshire

#### Tim West

---

Business Engagement Consultant

T: 07799 843052

E: [westt@grimsby.ac.uk](mailto:westt@grimsby.ac.uk)

### Adam O'Connor

---

Business Engagement Consultant

T: 07917 241398

E: [oconnora@grimsby.ac.uk](mailto:oconnora@grimsby.ac.uk)

### Yorkshire & Humber

#### Luke Portlock

---

Business Engagement Consultant

T: 07920 203762

E: [portlockl@eastridingcollege.ac.uk](mailto:portlockl@eastridingcollege.ac.uk)

### Chantel Richardson

---

Business Engagement Consultant

T: 07557 380469

E: [richardsonc@eastridingcollege.ac.uk](mailto:richardsonc@eastridingcollege.ac.uk)